

64K GREENLAWN TOWNHOMES  
BALANCE SHEET - OPERATING (UNAUDITED)  
05/31/2017

8360 E VIA DE VENTURA  
BLDG L SUITE 100  
SCOTTSDALE AZ 85258

|                           | CURRENT MONTH<br>BALANCE | PREVIOUS MONTH<br>BALANCE | NET CHANGE |
|---------------------------|--------------------------|---------------------------|------------|
| CASH                      |                          |                           |            |
| OPERATING CASH            | 60,884.48                | 63,196.44                 | (2,311.96) |
| TOTAL CASH                | 60,884.48                | 63,196.44                 | (2,311.96) |
| ACCOUNTS RECEIVABLE       |                          |                           |            |
| ACCOUNTS RECEIVABLE       | 640.95                   | 653.92                    | (12.97)    |
| RESERVE FOR BAD DEBT      | (57.00)                  | (7.00)                    | (50.00)    |
| TOTAL ACCOUNTS RECEIVABLE | 583.95                   | 646.92                    | (62.97)    |
| TOTAL ASSETS              | 61,468.43                | 63,843.36                 | (2,374.93) |

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|                            | CURRENT MONTH<br>BALANCE | PREVIOUS MONTH<br>BALANCE | NET CHANGE               |
|----------------------------|--------------------------|---------------------------|--------------------------|
| LIABILITIES & EQUITY       |                          |                           |                          |
| CURRENT LIABILITIES        |                          |                           |                          |
| ACCRUED EXPENSES           | 27.98                    | 1,752.98                  | (1,725.00)               |
| ACCOUNTS PAYABLE           | 0.00                     | 2,951.49                  | (2,951.49)               |
| PREPAID ASSESSMENTS        | 11,379.82                | 10,903.03                 | 476.79                   |
| DUE TO (FROM) CROA         | <u>0.00</u>              | <u>326.30</u>             | <u>(326.30)</u>          |
| TOTAL CURRENT LIABILITIES  | 11,407.80                | 15,933.80                 | (4,526.00)               |
| EQUITY                     |                          |                           |                          |
| OWNERS' EQUITY             | 50,209.18                | 50,209.18                 | 0.00                     |
| CURRENT YEAR INCOME (LOSS) | <u>(148.55)</u>          | <u>(2,299.62)</u>         | <u>2,151.07</u>          |
| TOTAL EQUITY               | 50,060.63                | 47,909.56                 | 2,151.07                 |
| TOTAL LIABILITIES & EQUITY | <u><u>61,468.43</u></u>  | <u><u>63,843.36</u></u>   | <u><u>(2,374.93)</u></u> |

64K GREENLAWN TOWNHOMES  
OPERATING STATEMENT - DETAIL (UNAUDITED)  
05/31/2017

8360 E VIA DE VENTURA  
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| MONTHLY<br>ACTUAL | MONTHLY<br>BUDGET | MONTHLY<br>VARIANCE | May2017<br>GL# |                                     | YEAR TO DATE<br>ACTUAL | YEAR TO DATE<br>BUDGET | YEAR TO DATE<br>VARIANCE | ANNUAL<br>BUDGET | BUDGET<br>REMAINING |
|-------------------|-------------------|---------------------|----------------|-------------------------------------|------------------------|------------------------|--------------------------|------------------|---------------------|
|                   |                   |                     |                | INCOME                              |                        |                        |                          |                  |                     |
| 5,418.80          | 5,419             | (0.20)              | 0401           | ASSOCIATION DUES                    | 27,094.00              | 27,095                 | (1.00)                   | 65,026           | (37,932.00)         |
| (2,667.00)        | (2,667)           | 0.00                | 0402           | RESERVE FUND CONTRIBUTION           | (13,335.00)            | (13,335)               | 0.00                     | (32,000)         | 18,665.00           |
| (50.00)           | (167)             | 117.00              | 0423           | LESS: BAD DEBT                      | (20.00)                | (835)                  | 815.00                   | (2,000)          | 1,980.00            |
| 50.00             | 0                 | 50.00               | 0441           | LATE CHARGES                        | 175.00                 | 0                      | 175.00                   | 0                | 175.00              |
| 9.25              | 0                 | 9.25                | 0449           | DELINQUENCY INTEREST                | 64.65                  | 0                      | 64.65                    | 0                | 64.65               |
| <u>2,761.05</u>   | <u>2,585</u>      | <u>176.05</u>       |                | TOTAL INCOME                        | <u>13,978.65</u>       | <u>12,925</u>          | <u>1,053.65</u>          | <u>31,026</u>    | <u>(17,047.35)</u>  |
|                   |                   |                     |                | EXPENSES                            |                        |                        |                          |                  |                     |
|                   |                   |                     |                | ADMINISTRATIVE                      |                        |                        |                          |                  |                     |
| 340.00            | 340               | 0.00                | 6514           | ADMINISTRATIVE FEE                  | 1,700.00               | 1,700                  | 0.00                     | 4,080            | 2,380.00            |
| 0.00              | 0                 | 0.00                |                | LEGAL & PROFESSIONAL                | 0.00                   | 60                     | 60.00                    | 240              | 240.00              |
| 0.00              | 0                 | 0.00                |                | MISC - ADMINISTRATIVE               | (360.00)               | 11                     | 371.00                   | 72               | 432.00              |
| <u>340.00</u>     | <u>340</u>        | <u>0.00</u>         |                | TOTAL ADMINISTRATIVE                | <u>1,340.00</u>        | <u>1,771</u>           | <u>431.00</u>            | <u>4,392</u>     | <u>3,052.00</u>     |
|                   |                   |                     |                | OPERATIONAL EXPENSES                |                        |                        |                          |                  |                     |
| 0.00              | 100               | 100.00              | 6603           | GENERAL MAINTENANCE                 | 780.00                 | 300                    | (480.00)                 | 750              | (30.00)             |
| 0.00              | 0                 | 0.00                | 66030002       | POWER WASHING                       | 0.00                   | 500                    | 500.00                   | 1,000            | 1,000.00            |
| 0.00              | 1,000             | 1,000.00            | 66030003       | GUTTER CLEANING                     | 0.00                   | 1,000                  | 1,000.00                 | 1,000            | 1,000.00            |
| 1,226.49          | 1,227             | 0.51                | 6607           | LANDSCAPE MANAGEMENT                | 6,132.45               | 6,132                  | (0.45)                   | 14,718           | 8,585.55            |
| 380.00            | 200               | (180.00)            | 66070001       | LANDSCAPE & IRRIGATION              | 380.00                 | 1,000                  | 620.00                   | 1,800            | 1,420.00            |
| 0.00              | 0                 | 0.00                | 6626           | TERMITE BOND                        | 2,508.00               | 2,200                  | (308.00)                 | 2,200            | (308.00)            |
| <u>1,606.49</u>   | <u>2,527</u>      | <u>920.51</u>       |                | TOTAL OPERATIONAL EXPENSE           | <u>9,800.45</u>        | <u>11,132</u>          | <u>1,331.55</u>          | <u>21,468</u>    | <u>11,667.55</u>    |
|                   |                   |                     |                | RECREATIONAL/FACILITY MAIN          |                        |                        |                          |                  |                     |
| (1,725.00)        | 0                 | 1,725.00            |                | MAINTENANCE                         | 1,725.00               | 500                    | (1,225.00)               | 2,000            | 275.00              |
| 360.51            | 386               | 25.49               |                | WATER/RECLAIMED WATER               | 1,121.87               | 1,195                  | 73.13                    | 2,828            | 1,706.13            |
| <u>(1,364.49)</u> | <u>386</u>        | <u>1,750.49</u>     |                | TOTAL RECREATIONAL EXPENS           | <u>2,846.87</u>        | <u>1,695</u>           | <u>(1,151.87)</u>        | <u>4,828</u>     | <u>1,981.13</u>     |
|                   |                   |                     |                | UTILITIES                           |                        |                        |                          |                  |                     |
| 27.98             | 30                | 2.02                | 6663           | ELECTRICITY-OTHER                   | 139.88                 | 144                    | 4.12                     | 338              | 198.12              |
| <u>27.98</u>      | <u>30</u>         | <u>2.02</u>         |                | TOTAL UTILITIES                     | <u>139.88</u>          | <u>144</u>             | <u>4.12</u>              | <u>338</u>       | <u>198.12</u>       |
| <u>609.98</u>     | <u>3,283</u>      | <u>2,673.02</u>     |                | TOTAL OPERATING EXPENSES            | <u>14,127.20</u>       | <u>14,742</u>          | <u>614.80</u>            | <u>31,026</u>    | <u>16,898.80</u>    |
| 2,151.07          | (698)             | 2,849.07            |                | NET INCOME BEFORE DEBT&DEPRECIATION | (148.55)               | (1,817)                | 1,668.45                 | 0                | (148.55)            |
| <u>2,151.07</u>   | <u>(698)</u>      | <u>2,849.07</u>     |                | OPERATING NET INCOME (LOSS)         | <u>(148.55)</u>        | <u>(1,817)</u>         | <u>1,668.45</u>          | <u>0</u>         | <u>(148.55)</u>     |

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|                           | CURRENT MONTH<br>BALANCE | PREVIOUS MONTH<br>BALANCE | NET CHANGE      |
|---------------------------|--------------------------|---------------------------|-----------------|
| ASSETS                    |                          |                           |                 |
| CASH                      |                          |                           |                 |
| RESERVES CASH             | <u>280,322.36</u>        | <u>277,562.01</u>         | <u>2,760.35</u> |
| TOTAL CASH                | 280,322.36               | 277,562.01                | 2,760.35        |
| TOTAL ASSETS              | <u>280,322.36</u>        | <u>277,562.01</u>         | <u>2,760.35</u> |
| LIABILITIES & EQUITY      |                          |                           |                 |
| EQUITY                    |                          |                           |                 |
| RESERVE FUND BALANCE      | 267,363.59               | 267,363.59                | 0.00            |
| NET INCOME (LOSS)         | <u>12,958.77</u>         | <u>10,198.42</u>          | <u>2,760.35</u> |
| TOTAL EQUITY              | 280,322.36               | 277,562.01                | 2,760.35        |
| TOTAL LIABILITIES & EQUIT | <u>280,322.36</u>        | <u>277,562.01</u>         | <u>2,760.35</u> |

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| MONTHLY<br>ACTUAL | MONTHLY<br>BUDGET | MONTHLY<br>VARIANCE |                           | YEAR TO DATE<br>ACTUAL | YEAR TO DATE<br>BUDGET | YEAR TO DATE<br>VARIANCE | ANNUAL<br>BUDGET | BUDGET<br>REMAINING |
|-------------------|-------------------|---------------------|---------------------------|------------------------|------------------------|--------------------------|------------------|---------------------|
|                   |                   |                     | INCOME                    |                        |                        |                          |                  |                     |
| 2,667.00          | 2,667             | 0.00                | RESERVE FUND CONTRIBUTION | 13,335.00              | 13,335                 | 0.00                     | 32,000           | (18,665.00)         |
| <u>93.35</u>      | <u>0</u>          | <u>93.35</u>        | INTEREST INCOME - RESERVE | <u>623.77</u>          | <u>0</u>               | <u>623.77</u>            | <u>0</u>         | <u>623.77</u>       |
| 2,760.35          | 2,667             | 93.35               | TOTAL INCOME              | 13,958.77              | 13,335                 | 623.77                   | 32,000           | (18,041.23)         |
|                   |                   |                     | EXPENSES                  |                        |                        |                          |                  |                     |
| 0.00              | 0                 | 0.00                | OTHER RESERVE EXPENSES    | 0.00                   | 0                      | 0.00                     | 1,926            | 1,926.00            |
| 0.00              | 0                 | 0.00                | LANDSCAPING               | 1,000.00               | 0                      | (1,000.00)               | 4,568            | 3,568.00            |
| <u>0.00</u>       | <u>0</u>          | <u>0.00</u>         | PAINTING                  | <u>0.00</u>            | <u>0</u>               | <u>0.00</u>              | <u>48,720</u>    | <u>48,720.00</u>    |
| 0.00              | 0                 | 0.00                | TOTAL EXPENSE             | 1,000.00               | 0                      | (1,000.00)               | 55,214           | 54,214.00           |
| <u>2,760.35</u>   | <u>2,667</u>      | <u>93.35</u>        | NET INCOME (LOSS)         | <u>12,958.77</u>       | <u>13,335</u>          | <u>(376.23)</u>          | <u>(23,214)</u>  | <u>36,172.77</u>    |